

**Case Study:**

# Recruitment Process Outsourcing



CDI quickly develops end-to-end RPO solution for new company.

**Client Description:**

A leading provider of a full range of communications services to residential and business customers.

**Situation:**

The start-up company needed to acquire over 900 hires in less than a year and lacked the infrastructure to accomplish this effort.

**CDI Solution:**

CDI, along with its alliance associate WorldConcert\*, had the infrastructure in place to handle a large hiring initiative, along with extensive recruiting experience and subject matter expertise in the client's field. An end-to-end outsourced recruitment solution was created to ensure both leadership and staff for the new organization was in place as needed. CDI worked on-site at all of the client's main locations and managed all aspects of the program from workforce planning, job description development, sourcing and screening to finalizing the hire and on-boarding the new employees.

**Result:**

CDI quickly provided a comprehensive Recruitment Process Outsourcing solution, delivering over 950 hires and saving the client over \$3M in recruitment fees. CDI also reduced the use of external vendors by 50% and decreased the time to hire by two weeks.

\*Sales Consultants of Chicago Downtown, Inc. db/a WorldConcert is the RPO division of CDI affiliate, WorldBridge Partners - a global executive recruiting firm supporting corporations that demand high performance people.