



Case Study:

Recruitment Process Outsourcing



CDI develops scalable international solution.

Client Description:

An enterprise software company and global leader in enterprise content management, the company supports millions of users in 114 countries.

Situation:

The client was seeking a global provider of outsourced recruiting for their EMEA and APAC regions. The provider needed to partner as a sub-supplier to their North American supplier.

CDI Solution:

CDI, along with its alliance associate WorldConcert*, possessed an existing global network capable of partnering in EMEA and APAC. This network had extensive experience sourcing professional skill sets. Working with the client, CDI created an end-to-end RPO solution that included a multi-lingual team based in Germany and the U.K. with sourcing support provided by the CDI and WorldConcert global network. The solution was scalable to accommodate for acquisitions and organic growth and included working knowledge of in-country processes. CDI's recruiting team and EMEA/APAC hiring managers were trained on the new system and process and a performance measurement process was established.

Result:

CDI and WorldConcert successfully placed professionals in both EMEA and APAC, delivering a time to fill of 45 days.

*Sales Consultants of Chicago Downtown, Inc. d/b/a WorldConcert is the RPO division of CDI affiliate, WorldBridge Partners - a global executive recruiting firm supporting corporations that demand high performance people.